

## 5 GULF RESTON, INC. 1967-1969:

Gulf formed a subsidiary, Gulf Reston, Inc., to take over the planning, construction, financing and sales of the new community within the framework of the original master plan. On September 28, 1967, Gulf took over full financial and operational responsibility.

One of Gulf Reston's first goals was to accelerate development. More people were needed to fill jobs, more industry was needed to attract people. The entire process—planning, county approval, construction and marketing—had to be stepped up. It was decided that a constant minimum of 1,000 residential units a year had to be reached in order to make Reston turn the financial corner.

1968 was a year of acceleration. Some 800 units of all types were completed. Reston's population soared over the 5,000 mark. Ten major new industries came into the Industrial Center, and 108,000 square feet of lease space was constructed in Isaac Newton Square, including the construction of the 30,000 square foot Newton Building in the heart of the complex. The Reston industrial population jumped to 1,400. Reston's second church, the Washington Plaza Baptist Church, was completed in the Lake Anne Village Center.

Long-awaited monies from the Department of Housing and Urban Development finally became a reality, and for the first time in Reston, construction began on moderate income housing.

The Reston Community Association (RCA), a volunteer membership group directed toward the creation and establishment of community programs, was formed. In March 1968, active members of this organization inaugurated Reston's first Express Commuter Bus system. This *embryonic mass transportation system* was started on a shoestring with little subsidization from either developer or bus company.

This commuter bus system has since gained national recognition and set a national precedent for citizen action in the improvement of mass urban transportation.

In 1969, 1,200 residential units were completed and Reston's 7,500 population was evenly distributed among apartments, town and patio houses, and single family homes.

By the end of 1969, 30 industries were located in the Industrial Center with a working population of 2,000. A graduate extension of the Virginia Polytechnic Institute (VPI), a branch bank and a 300-seat cafeteria opened in the Newton Building, Isaac Newton Square. And an advanced group from the U. S. Geological Survey started operations in a Reston-based facility.

Five swimming pools and eight tennis courts were completed as of December 1969. Reston's paved walkway system, with seven pedestrian underpasses, totaled over ten miles in length. And the Hunters Woods Elementary School, Reston's second elementary school, opened at the start of the 1969 school season.

Construction on the second 18-hole golf course neared completion. Plans were announced for the 21 acre Reston Inn and Conference Center Complex, located adjacent to the second 18-hole golf course. The plans for this Complex included an Inn with approximately 300 guest rooms, 25,000 square feet of seminar-meeting rooms, a 205,000 square foot high-rise office building, a 700 seat twin cinema, and 15,000 square feet of retail commercial space. Working drawings were also started on Reston's second village center in Hunters Woods Village.

Twenty-seven months after the subsidiary was formed, Gulf Reston, Inc. had pumped new blood into an anemic development program, sharply reversing a critical cash position. In that short span of time, 2,000 residential units had been completed, consistent with early management goals, and population figures had jumped from 2,500 to 7,500.

Ten new major firms opened their doors in the Industrial Center in 1969 alone, and the industrial population pushed to the 2,000 mark.

As a strong signal of confidence in this improved climate, The Metropolitan Life Insurance Company, in October 1969, signed a long-term mortgage agreement, for existing income-producing properties, with Gulf Reston, Inc. in the amount of \$10,500,000. Not only did this resource come at a time of extremely tight money, but the commitment evidenced the ability of Gulf Reston, Inc. to perform as a recognized and independent real estate developer.

Finally, the apparent success of Gulf's intercession must be measured by the fact that, contrary to the early fears of some Reston citizens, Gulf's management supported the innovative master plan as a continuing guide to each new developmental phase.

## 1970: A YEAR OF IMPRESSIVE GAINS

1970 will long be remembered as the year of economic depression. With the White House sitting on one of the worst inflationary spirals in history, a tight lid was clamped on mortgage and lending markets. Everyone felt the squeeze of nation-wide spending cutbacks. But hardest hit by tight money was the housing industry. With an estimated 26 million new homes needed in the 70's alone, housing starts fell far behind the 1.7 million units hoped for in 1970.

Contrary to this trend, 1970 registered some impressive gains for Gulf Reston, Inc., and the development of Reston, Virginia.

## HOUSING:

Housing was a significant part of the success story. Aided by lending money and stand-by commitments from the parent Gulf Oil Company, Gulf Reston kept sales moving at a good pace during the most severe postwar credit crisis.

In twelve months, Reston's population jumped from 7,500 to 11,250—a 50 per cent increase over December, 1969. Five hundred and fifty-five apartments, 328 townhouses and patio homes, and 272 detached homes were completed in 1970 for a grand total of 1,155 living units.

November residential sales set an all-time Reston record for one month — \$2,800,000 which was double the November, 1969, volume and triple the same month in 1968.

In November another precedent was set: Northgate Square, Reston's first cluster of townhouses with FHA/VA financing went on the market. Two to five-bedroom townhouses ranged from a low of \$26,350 up to \$37,250. For the first time in Reston's history, a family could buy a home with no money down.

As a result of this market expansion, a large number of families living in Reston rental units purchased their first home. Sales started briskly from floorplans and models in a trailer at the building site. By the end of 1970, even before the grand opening of Northgate in January, 1971, almost half of the 80 townhouses had been sold.

Another portion of the housing success story occurred in the area of low and moderate income housing.

One hundred and ninety-eight low and moderate income units, in a garden apartment complex called Cedar Ridge, were completed in May, 1970. Built with financing made available under the 221(d) (3) Section of the 1968 Federal Housing Act, Cedar Ridge demonstrated Gulf Reston's willingness to forego profits on the land in order to establish a sound housing mix.

Writing about Reston's Cedar Ridge in his architectural column in the April 6 WASHINGTON POST, critic Wolf Von Eckardt stated: "The Federal government has an official policy of promoting integrated new communities, and a lofty goal of building more low-cost housing. Yet, it seems that Gulf, which is in business to make money, shows a greater sense of urgency than the government about having blue-collar workers, barbers, mailmen and even some people on welfare live in the same town with well-paid researchers, managers and GS-15 civil servants."

Rents in Cedar Ridge ran from \$120 for a two-bedroom apartment (for families earning between \$6,000 and \$9,400) to \$165 for a four-bedroom unit (available to families with incomes ranging from \$7,900 to \$12,200). Ten of the 198 units, interspersed throughout the complex, were designated for public housing families and leased to the Fairfax County Housing Authority. Qualified families could rent one of the \$165 four-bedroom apartments for \$90, with the Fairfax County Public Housing Authority making up the difference.

With only word-of-mouth promotion, Cedar



Ridge opened its first units to the public in the fall of 1969. By year end all 198 units had been rented, and two months later there was a waiting list of 150 families.

In February, 1970, ground was broken near the entrance of Lake Anne Village for the construction of Fellowship House, Reston's first housing project for senior citizens—the first housing project of its kind in an American new town.

Sponsored and managed by Fellowship Square Foundation, Inc., a non-profit corporation, Fellowship House was built with monies obtained under Title 202 of the National Housing Act of 1968.

The 138-unit, nine-story highrise offered efficiency, studio, one and two-bedroom apartments for singles or couples of any race, color or creed over 55 years of age with incomes not exceeding \$5,400. Rents ranged from \$99.50 to \$126.50.

Like Cedar Ridge, Fellowship House contributed to Reston's growing population mix. By the end of 1970, 80 per cent of the units were rented.

#### INDUSTRY:

Integral with the bright Reston housing scene in 1970 was an unprecedented year of industrial and commercial sales. By December, 1970, more than 100 businesses and industries, associations and educational institutions, government agencies and professional services as well as shops and stores were located in Reston.

One of the major news stories to come out of the year 1970 was the announcement that the Nation's largest educational association, the National Education Association, and ten national affiliates had purchased 56 acres of the campus-like Reston Center for Associations and Educational Institutions adjoining the site of Reston's Inn and Conference Center complex.

James D. Gates, Executive Secretary of the National Council of Teachers of Mathematics, and coordinator of the NEA move to Reston, stated the following reasons for coming to Reston: "The site of the Educational Park, located next to the Dulles Expressway, five miles from Dulles International Airport,

adjacent to the Inn and Conference Center and public golf course, was one of our primary reasons for selecting Reston.

"Reston has consistently appeared as the number one choice, not only of independent study groups sponsored by the associations but also of two consulting firms employed by the associations to review possible sites for relocation because of the inadequacy of present facilities in Washington, D.C.

"We were attracted to Reston because of the open space, community facilities and attention given the environment. It affords us flexibility, room for development and planning for the future.

"Another very important factor is the availability of housing for different income groups. We would like to be able to help provide jobs for people, traditionally bound to the inner city, in a rural environment—in an area of planned development—such as Reston," Gates concluded.

In October, 1970, the Board of Directors of the American Newspaper Publishers Association made public their decision to move the ANPA headquarters from 750 Third Avenue, New York City, to ten acres in Reston's Center for Associations and Educational Institutions. This decision was the culmination of more than two years of extensive study and location review by the ANPA Board.

In making the announcement, Stanford Smith, ANPA General Manager, said, "Reston was selected from three different locations under consideration because of its ideal proximity both to the U.S. Government departments in Washington and because of Dulles Airport. The ten-minute drive from Dulles to our headquarters location will provide greater ease of membership contact with ANPA headquarters than our present location in midtown Manhattan. FAA studies indicate that Dulles will possibly become the largest airport on the East Coast in the next 15 years."

#### 1970: MISCELLANEOUS ITEMS

##### ARCHITECTURAL AWARDS:

In January, 1970, at an awards ceremony Washington Plaza, Centreville District Supervisor Martha V. Pennino presented to Gulf Reston

President William H. Magness a bronze plaque—the highest recognition in the County's First Annual Beautification Awards Program. Selected from over 30 applications and cited for its "fortuitous blending of architecture, site planning and landscaping as a focal center for the community of Reston," the Lake Anne Village Center was awarded one of three bronze plaques by the Fairfax County Government.

Six months later at an awards ceremony luncheon in Fairfax Dr. William S. Hoofnagle, Chairman of the County Board of Supervisors, presented another bronze plaque to Mr. Magness in highest recognition of the County's First Industrial Beautification Awards Program.

A special category—Mixed Commercial and Industrial Award—was created by the panel of judges to recognize the Newton Building in Isaac Newton Square and the Professional Building located at 11401 North Shore Drive at the entrance to Lake Anne Village. The Reston plaque was one of four awarded to industrial facilities within the County judged to have been "designed, constructed, landscaped, and maintained so as to enhance their immediate environment and the County as a whole."

#### LAND AND FACILITIES DEEDED TO RESTON HOMEOWNERS:

In the early days of 1970, Gulf Reston deeded over to the Home Owners Association a total of \$600,000 worth of debt-free recreational facilities, walkways, bridges, parks, lakes and open space. This included seven swimming pools, 18 tennis courts, a riding stable and 280 acres of lakes and open space. In August, a \$90,000 pedestrian overpass at the intersection of North Shore Drive and Wiehle Avenue was dedicated to the Home Owners Association.

#### TWO GOLF COURSES IN RESTON:

On June 1, 1970, the Reston North Golf Course was transformed into a private Reston Golf and Country Club. A championship 18-hole, par 71 course, the North Course first opened to the public



in the summer of 1964.

An extensive addition to the existing clubhouse provided for the new Country Club a formal dining room, dance floor, cocktail lounge and grill, exercise suites, sauna baths, an olympic-size six-lane indoor pool, indoor handball and squash courts, and a golf pro shop. In addition, two all-weather outdoor tennis courts were installed.

On the same day a new 18-hole, par 72, 6,700 yard South Golf Course was officially opened to the public on Sunset Hills Road across from the site of the Reston Inn and Conference Center complex.

#### SELF-GOVERNMENT IN RESTON:

In April, 1970, after a Reston citizen-wide vote, the First and Second Home Owners Associations, organized when Reston was first founded in 1963, became officially consolidated into one organization, The Reston Home Owners Association.

One month later citizens went to the polls to elect five representatives to Reston's first two Village Councils. The Lake Anne and Hunters Woods Village Councils then elected their own chairmen who automatically sat on Reston's first Town Council. Three citizen Board members from the Reston Home Owners Association made up the balance of the Town Council.

#### GRADUATE STUDIES IN RESTON:

In July, 1970, the Gulf Reston Executive Offices were moved into new and expanded quarters at 11440 Isaac Newton Square, North. The former office space, a converted farm house on Spring Street and the site of the Executive Offices since Reston's origin in 1961, was rennovated and leased to the Graduate Studies Center of the Virginia Polytechnic Institute and State University (VPI).

Located in temporary quarters in the Newton Building since 1968, VPI opened the Fall Semester, 1970, with 250 students in seven graduate degree programs.

In August a graduate study center aimed at exploring and solving the problems of new communities was officially designated by Virginia Governor Linwood Holton to be located in Reston.

Governor Holton, who had in April made an official inspection tour of Reston, made this announcement at a luncheon meeting in the Reston Golf and Country Club. Also speaking at the luncheon were Housing and Urban Development Secretary George Romney and VPI President Marshall T. Hahn.

The New Communities Study Center, the first of its kind in the United States, was to be funded by state and Federal grants and administered by VPI.

#### SUMMARY:

1970, a cruel year for the nation's economy and the housing industry as a whole, was a year of impressive gains for Gulf Reston, Inc. Four years after Reston was officially dedicated population had risen 600 per cent, housing starts hit an all-time high, a record sales month was recorded. For the first time one could buy a townhouse for no money down, tax revenues to Fairfax County made impressive gains with support from Reston-based industry, and the completion of Cedar Ridge marked an important milepost in Gulf Reston's determination to provide housing for all income groups. Families of every income level could now live in Reston—the realization of a major planning goal.

Shortly before Christmas, a 259-page study prepared for the U.S. Department of Transportation by The University of Michigan's Institute for Social Research was made public. As a solid endorsement of Reston's success, the report concluded that out of ten planned communities interviewed "General satisfaction among adults with their community was highest in Reston, where 61% said their satisfaction level was excellent."

## 1971: FINAL MASTER PLAN GOAL FULFILLED

1971 was a year of imposing gains and strong growth for the new town of Reston. This year marked a significant milestone. For the first time in its ten year history\* — and only four years after Gulf Reston, Inc. was formed — a positive cash flow was established and a margin of profit was seen in the operating budget.

1971 was the year of fulfilling the final Master Plan goal — financial success. In 48 months Gulf Reston had proved that a new town could be a profitable venture.

Reston's population grew from 11,250 in December, 1970 to 16,000 by the end of 1971. Projections called for 25,000 by the end of 1972.

1971 saw 300 townhouses and patio homes, 460 detached homes and 700 apartment units completed in Reston. By year's end, the number of living units stood at 4,500 — four times the number of units existing when GRI's management of the new town began in September, 1967.

1971 was a year of history-making for Reston housing growth.

### HOUSING:

Reston residential property sales by July 5 had eclipsed the entire 1970 volume. By the middle of November they had cleared the \$40 million mark, shattering all previous sales records.

Installation of Reston's first modular townhouse units (Golf Course Village) began shortly before the end of the year.

Footings for Glenvale, Reston (and the Washington area's) first FHA condominium garden apartments for sale, were poured early in the last month of the year. These were Reston's first units for sale under \$23,000.

\*Ref. p. 9: Robert E. Simon purchased the land in March, 1961.

Construction was started in the Fall on Reston's first FHA (236) moderate income garden apartments (Fox Mill).

Reston's first townhouses were built south of the Dulles Expressway (Southgate Square). Just before the close of 1971, it was announced that 50% of the first 126 units released for sale had already been sold.

Construction was started on the first townhouses on the South Golf Course (Hunters Green).

1971 was also a history-making year for substantial industrial and commercial development in Reston south of the Dulles Expressway.

#### INDUSTRY:

On February 10, 1971, a major milestone was reached with the formal opening of the western access ramps to the Dulles Expressway at the Reston Avenue overpass. For the very first time, Restonians *had access and egress to that ribbon of Federal asphalt* which had run enticingly through their midst for close to ten years.

At the dedication ceremonies, William H. Magness stated that "the opening of these ramps today signifies Reston's continuing efforts to do away with antiquated and inefficient systems and to pioneer new improvements for the American quality of life."

On March 14, ground was broken for the \$10 million International Inn and Conference Center Complex.

In March, construction was also started on Reston's second Village Center — Hunters Woods.

Already 65% leased when construction started, this 109,000 square foot village center and covered mall located on Colt's Neck Road, was designed to feature: the incorporation of community facilities — medical center, site for a community building, and a large fountain which converts to an ice rink during the winter months; the integration of residential and commercial land use — site for senior citizen high rise, townhouses and garden apartments; and the



replacement of traditional store-front signs with colorful, overhanging banners.

On December 18, the Hunters Woods Village Center was officially topped out with a Dickensian Christmas party involving new merchants and Reston residents.

On June 2, with Virginia Governor Linwood Holton as guest of honor, ground was broken a few hundred yards down Sunrise Valley Drive from the Inn and Conference Center site signalling the start of construction for the American Newspaper Publisher's headquarters building.

On July 29, Gulf Reston President, William H. Magness; Secretary of the Interior, Rogers C. B. Morton; GSA Administrator, Robert L. Kunzig; and Virginia Congressman, William L. Scott, officiated at groundbreaking ceremonies for the \$54 million national center for the U.S. Geological Survey.

The Geological Survey, largest scientific agency of the Interior Department, fragmented with 26 different office locations, had waited 35 years for a home of its own.

Mr. Morton at the groundbreaking said, "Our coming to Reston represents a long-needed solution to problems caused by inadequate and fragmented quarters... The new facility is one that will blend harmoniously into Reston's bold and dynamic social concept. Our plans involve the careful integration of this scientific center into a living community. Reston will not just be a place where people will work, it will be a place where people will live." By year's end, the USGS headquarters building was more than 15% complete.

On October 1, it was announced that the American Press Institute (API), located on the campus of Columbia University, would leave New York and move to Reston.

The Institute is a non-profit organization which, since 1946, has held an annual series of seminars to contribute to the improvement of daily

newspapers. Its programs have been attended by more than 7,400 newspaper executives and staff members from all 50 states, the District of Columbia and nine provinces of Canada.

The decision to purchase four acres adjacent to the ANPA site in Reston's Center for Associations and Educational Institutions was made by the API Advisory Board after a thorough study of seven different sites in the U.S.

Walter Everett, API Executive Director, said that Reston was selected because: Washington, like New York, is central to those states from which API draws the greatest number of seminar members; because Washington is the news center of the Nation, with professional resources of interest and value to newspaper men and women; and because Reston represents a forward-looking concept in community planning, is convenient to reach by air, and is the center for a growing number of educational and newspaper-related organizations.

In December, ground was broken in the 27-acre Center for Educational Associations — contiguous to the eastern property line of the ANPA property — for the headquarters building of the National Council of Teachers of Mathematics, and the National Association of Secondary School Principals.

#### AWARDS:

1971 was also a year for awards. On May 24, William Houseman, Editor and Publisher of THE ENVIRONMENT MONTHLY, New York City, presented to Gulf Reston, Inc. and the Reston Nature Center, one of 24 awards given to U.S. Corporations who had made "environmental excellence a basic condition in the pursuit of corporate goals." The Reston award — for Environmental Education — was presented to William Magness and Vernon Walker, Nature Center Director. Walker received special recognition because of his enlightened leadership and initiative in turning the entire Reston community into a workshop for environmental and ecological education.

#### FORMATION OF NEW COMPANY:

Impressed by Reston's strong pattern of growth in the past four years, the Board of Directors for the Gulf Oil Corporation made a significant decision.

On September 9, 1971, GOC Executive Vice President, William L. Henry, announced the formation of a new subsidiary—Gulf Oil Real Estate Development Company (GORED CO)—with international headquarters to be located in Reston. GRI President, William H. Magness, was named President and Chairman of the Board. Glenn W. Saunders, Jr. was named Executive Vice President for GORED CO, and J. W. Guinee, Jr. was appointed Executive Vice President for GRI.

The new company was to be responsible for all ventures in real estate planning and development by GOC except those relating to oil production, manufacturing and product sales. In addition, Gulf Oil Real Estate was to be responsible for all existing Gulf surplus properties for development, use or disposition, and advise other Gulf units on real estate matters.

Speaking of Reston's success and its influence on making the decision to form GORED CO, Mr. Henry said "We are pleased with the progress Reston has made since we became involved with this new town concept. And we believe there is great potential in this field."

#### SUMMARY:

1971 was a year of unprecedented financial achievement. Reston had come of age only 48 months after Gulf Reston, Inc. was formed. The expertise gained in Reston's development enabled the Gulf Oil Corporation to launch a Real Estate Development Company. For the first time, Gulf Oil Corporation could analyze its own sizable land holdings from the vantage point of optimum land utilization and profit potential aided by the Reston experience.

Gulf's original investment, which launched

Reston early in 1963, was now beginning to pay significant dividends.

The turbulent sixties had brought unprecedented social change. Corporations began to look at society and the rapidly deteriorating natural environment with a new sense of responsibility.

There was a new national emphasis on the importance of being human.

Speaking before the National Association of Accountants, B. R. Dorsey, President of the Gulf Oil Corporation, said, "Today, maximum financial gain, the historical number one objective, is forced into second place whenever it conflicts with the well-being of society. We now must examine the proposition that the first responsibility of business is to operate for the well-being of society... This is the major shift of responsibility that has occurred for business and it is the challenge that we face..."

Reston was an obvious extension of Gulf Oil's intense interest in meeting the challenge of social responsibility and the importance of being human.



## 1972: GROWTH CONTINUES ON SCHEDULE.

1972 saw the surging growth of Reston continue.

The trend of financial success begun in 1971 accelerated and Gulf Reston obtained major financing on its own. This enabled Gulf Reston to repay all Gulf Oil Corporation monies lent to finance Reston development.

Population increased by 35% to over 20,000 people by year end.

And more than 1,500 town houses, patio homes, condominiums and apartment units completed during the year brought to 6,000 the total number of living units in the new town.

Considering the 1972 construction rate, growth in the succeeding year promised to be even more impressive.

### HOUSING

The original Reston goal of offering "a place for everyone to live" became more of a reality in 1972.

Not only did sales increase over 1971 by almost 30%, but the diversity of living unit types also increased.

Fox Mill Apartments, Reston's first FHA (236) moderate income living units, were completed during the year.

So were a portion of the 204 Glenvale garden condominiums, the first homes for sale in Reston under \$23,000.

And 1972 brought the announcement of the intent of the Fairfax County Housing Authority to subsidize, and a private corporation to build, 50 apartments for low income families on land adjacent to the U.S. Geological Survey Headquarters.

The Reston Interfaith Housing Corporation also announced plans to construct 200 low to moderate income apartments in Hunters Woods.

In all, residential construction in 1972 was up 200% over the preceding year with 2,108 residential starts versus 1,100 in 1971.

## INDUSTRIAL

1972 was also a year of solid gains in Reston's industrial and commercial growth.

By year end, over 170 businesses and associations were operating in the new town.

Triangle Park, a mini-industrial park for business and light industry, opened in the Fall. Optical and Electronic Research became the first tenant using the new module shell space.

In September, the topping out ceremony for the Reston International Center was held.

A month later, the American Newspaper Publishers Association formally dedicated their new national headquarters, situated on 10 acres in the Reston Center for Associations and Educational Institutions.

Clearing began on the 4-acre American Press Institute site between American Newspaper Publishers Association and the International Center.

1972 also saw rapid progress made toward the completion of the U.S. Geological Survey's million square foot Headquarters Building.

The variety of shops, stores, and services available in Reston widened considerably during the year.

Many new shops and stores opened throughout the community including the first gourmet shop and the first antique shop in Lake Anne Village.

By far the biggest commercial event of the year was the December grand opening of the Hunters Woods Village Center, Reston's second village center. The 109,000 sq. ft. covered shopping mall was dedicated in a festival atmosphere that featured a 16th Century Elizabethan Renaissance theme. For the event, the entire center was converted into a bustling and boisterous Renaissance Ha'Penny Market complete with jugglers, street musicians, townfolk, hawkers and rogues. Thousands of Reston and Washington area residents, many dressed in Elizabethan period costumes, enjoyed performances on a recreated Elizabethan stage by the Reston Players, the Folger Theatre Group, The Federal City College Theatre Group, a puppet troupe, Howard University's Contact Africa and the Georgetown Theatre.

With the plan having been approved for Reston's

## A LARGER HOMEOWNERS ASSOCIATION

1972 saw the Reston Homeowners Association attain the greater size and professionalism needed to handle its growing responsibilities.

In February, RHOA moved to larger quarters in Isaac Newton Square.

In April, Thomas J. Burgess became Executive Director of RHOA. Previously, Mr. Burgess had been the city manager of Winchester, Kentucky. Also added to RHOA's staff during the year were an Information Officer and a Director of Finance.

Other important RHOA first-in-1972 additions were the publication of RHOA's *Reston Residents Handbook*, the creation of a monthly newsletter, *RHOA Record* and a weekly television show, *RHOA Newsroom*.

### SUMMARY

Continued strong growth was the important story in 1972.

The influx of more and more people and more and more businesses and associations attested to one key fact.

America's first new town had truly come to fruition.

